State Insurance Regulation: Key Facts and Market Trends

Washington / 2022



NAIC Scorecard / / Washington

NAIC Scorecard

State Insurance Regulation: Key Facts and Mark et Trends

The mission of the National Association of Insurance Commissioners (NAIC) is to assist state insurance regulators, individually and collectively, in serving the public interest and achieving the following fundamental insurance regulatory goals in a responsive, ef cient and cost effective manner, c onsistent with the wishes of its members. As part of this mission, the NAIC compiles meaningful data about the insurance regulatory community, as well as the insurance industry.

Number of Insurance Companies

The number of insurance companies is provided by state insurance regulators and is compiled annually by the NAIC. Depending on the type of insurance companies provided, they are classi ed either as property/casualty, life and fraternal, health, or title insurers. Insurers with primary corporate headquarters located in a particular state are called domestic insurers. The insurance regulator in the insurer's state of domicile is the primary regulator of that insurer. Foreign insurers are those that are allowed to sell insurance in a state but have a primary legal residence in another state. The state rank represents the rank relative to the state with the largest number of insurers among all states.

U.S. Premiums by NAIC Financial Statement Type

The premium volume from the NAIC nancial

another line of business. For example, traditional health data may be led by an insurer using the ling type of life, accident and health. Depending on the regulatory requirements in the state of domicile, captives and risk retention groups are not always required to le with the NAIC and, consequently, this data may not be considered complete. Not all state funds are required to le with the NAIC. State fund data contained herein is reported separately and added to the premium volume during composition of this report. Some categories are modi ed to more closely align with the structure of the NAIC nancial statement lings and may not be comparable to data reported in prior years. The state rank represents the rank relative to the state with the largest premium volume among all states.

U.S. Premiums by IDRR Premium Type

The premium volume from the Insurance Department Resources Report (IDRR) is comprised of direct written premium that the states report to the NAIC in compiling the IDRR. This data is grouped by type of business and will not match up with data grouped by NAIC nancial statement type. This data includes total direct written premium reported by each state insurance department and does not include premiums from captives or surplus lines business. It was requested that each state include state funds in its premium volume reported. Some companies may report premium data to the state insurance department that are not required to report to the NAIC due to sales volume or other regulatory requirements of their domiciliary state.

Insurance Department Data

The insurance department data is provided by state insurance regulators and is compiled annually by the NAIC. Total taxes include premium, retaliatory, franchise and income taxes paid by insurers. Total revenue includes other sources of revenue, such as licensing fees and nes and assessments, as well as total taxes. Total budget represents the annual operating budget of the state insurance department. Total employment is the number of full-time state insurance department employees. The state rank represents the rank relative to the state with the largest respective number among all states.

Cost of Regulation

The cost of regulation is calculated from data supplied by state insurance regulators and collected from insurers' nancial lings. It is a ratio that compares the insurance department budget to total premium written in the state. For state-speci c details on the gures used, pl ease refer to the IDRR technical notes.

Property/Casualty Premium by Line of Business

The premiums are from the annual nancial statement information that property/casualty insurers le with the NAIC. Property/casualty premium is subdivided into several categories. This data includes information on state funds reported separately and added to the premium volume during composition of this report. The state rank represents the rank relative to the state with the largest respective premium by line of business among all states.

Insurance Industry Employment

The U.S.Bureau of Labor Statistics (BLS) produces the Quarterly Census of Employment and Wages (QCEW). The QCEW is derived frhe QCEW tg36 hnts the r

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StateInsuranceRegulation:KeyFactsandMarket Trends

The primary goal of state regulation is to protect insurance consumers while recognizing that consumers as well as companies are well served by efficient, market oriented regulation of the business of insurance.

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| FiveLargestInsuranceGroupsin the U.S. by Direct PremiumWritten | | | | | |
|--|-------------------|--------|--|--|--|
| Direct Premium %of Total NeuranceGroup Written* Premium | | | | | |
| UNITEDHEAL TG- RP | \$220,056,634,079 | 7.21 % | | | |
| METROPOLITA (SARP | \$120,586,066,997 | 3.95 % | | | |
| ELEVANOELTHNCGRP | \$103,593,396,083 | 3.39 % | | | |
| CENTEN © OR ® RP | \$96,779,952,547 | 3.17 % | | | |
| HUMANANC | \$87,045,174,657 | 2.85 % | | | |
| Top 5 Total | \$628,061,224,363 | | | | |

*IncludesDepositTypeFundsandpremiumwritten centralbank,credit intermediation,andrelatedservices

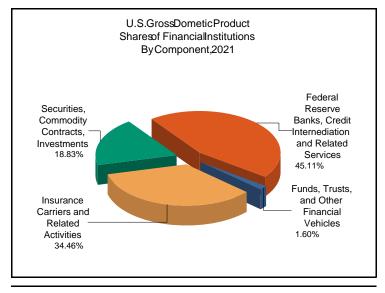
Financeandinsurance

835,722 N/A

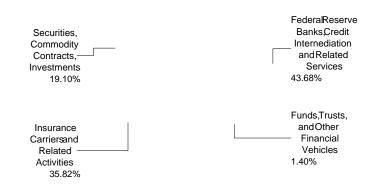
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Source: USDepartment of Commerce Bureau of Economic Analysis

| *Fi | | | | | | |
|---|-----------|-------------|-------------|--|--|--|
| U.S.FinancialSectorEmployment | | | | | | |
| | 2020 | <u>2021</u> | <u>2022</u> | | | |
| InsuranceCarriersand RelatedActivities | 2,419,845 | 2,449,834 | 2,520,241 | | | |
| InsuranceCarriers | 1,216,922 | 1,200,301 | 1,221,112 | | | |
| DirectLife and HealthInsuranceCarriers | 641,994 | 637,235 | 623,82 | | | |
| DirectLifeInsuranceCarriers | 240,024 | 233,651 | 224,738 | | | |
| DirectHealthand MedicalInsuranceCarriers | 403,979 | 405,846 | 415,025 | | | |
| DirectInsurers(exceptLifeandHealth) | 514,994 | 503,471 | 515,110 | | | |
| Direct Property and CasualtyInsurers | 463,586 | 444,392 | 456,63 | | | |
| DirectTitleInsuranceCarriers | 59,556 | 66,151 | 65,00 | | | |
| Other DirectInsuranceCarriers | 15,957 | 16,346 | 17,351 | | | |
| Reinsuranc€arriers | 19,571 | 19,443 | 20,249 | | | |
| InsuranceAgenciesandBrokerages | 1,202,923 | 1,249,542 | 1,299,132 | | | |
| Other InsuranceRelatedActivities | 351,072 | 356,126 | 366,72 | | | |
| ClaimsAdjusting | 56,707 | 60,144 | 62,681 | | | |
| ThirdPartyAdministrationof InsuranceFunds | 205,640 | 207,608 | 209,69 | | | |
| All Other Insurance Related Activities | 88,725 | 88,369 | 94,364 | | | |



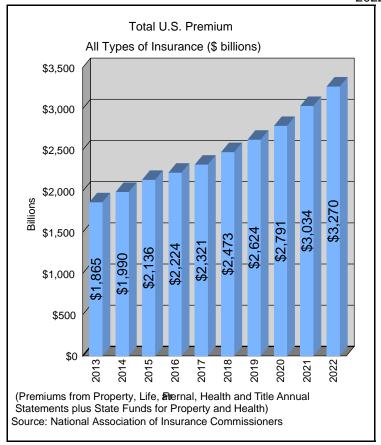
U.S.GrossDometicProduct Sharesof FinancialInstitutions ByComponent,2020



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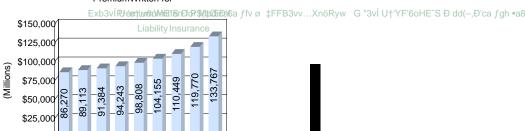
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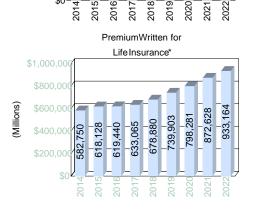
2022

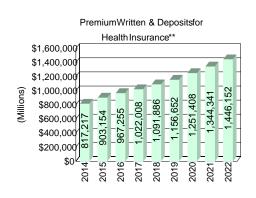


| Lineof Business | 2021 | 2022 | |
|---|--|-----------------|---|
| Fire | 17,949,409,479 | 20,962,005,810 |) |
| Alliedlines | 18,359,180,650 | 21,900,339,418 | |
| Federalßood | 3,095,227,225 | 2,777,000,344 | |
| Crop | 1,267,688,228 | 1,471,672,366 | |
| PrivateFlood | 1,021,026,151 | 1,263,628,480 | |
| arm | 18,991,653,046 | 24,291,432,551 | |
| Homeownersmul Ÿple peril | 119,769,512,885 | 133,766,985,693 | |
| Commerciamul Ÿperil | 49,791,768,120 | 55,133,567,113 | |
| Mortgageguaranty | 5,715,488,991 | 5,600,575,886 | |
| Ocean& InlandMarine | 33,377,833,123 | 38,100,524,324 | |
| Financiaguaranty | 332,979,456 | 362,677,279 | |
| Medicalprofessionaliability | 11,179,056,258 | | |
| Medicalprofessionaliability Occurance | | 2,637,584,556 | |
| Medicalprofessionaliability ClaimsMade | | 9,265,022,140 | |
| Earthquake Accident& Healtlau1 Tf0r,0a248(-40 TD < | 3,780,527,198 | 4,197,676,654 | |
| | , and the second | | |

PremiumWritten for







- $^*\ Figure sinclude Life, Annuities, Deposit Type Funds and Other Consideration \textbf{sem} the NAIOLife, and Fraternal financial statements.$
- $^{**} \ \ Figure sincludes Health data from the NAICHealth, Life, and Fraternal financial statements and Californial neurance data.$

Figuresincludedata from StateEundswhereapplicable.

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Overviewof the 2022InsuranceMarket In Washington

| Numberof InsuranceCompaniesin Washington State | | | | |
|--|---------------|----|--|--|
| Туре | | | | |
| Domestic | 34 | 44 | | |
| TotalDomesticandLicensed ForeignInsurers | 1,487 | 38 | | |
| Captivesnot included. Source:NAICInsuranceDepartmentRe | esourcesRepot | | | |

| CaptiveInsuranceCompanies Washington | | | | | |
|--------------------------------------|---------------------------|-------------------------|--|--|--|
| Numberof Captives | Direct Written Premium | Total CaptivePremium | | | |
| 0 | \$156,068,722 | \$156,068, Z | | | |
| Source:NAICInsurance | DepartmentResourcesRepot | | | | |

| InsuranceDepartment | Datafor Wa | shington | | |
|---------------------|------------|---------------|--------------|--------------------------------|
| Description | Amount | State Rank | %of U.S.D | esTf .2275 0 TD .0008 Tc7oData |
| | | | | |
| | | | | |
| | | | | |
| | | | | |



State Insurance Regulation in Washington: Key Facts and Market Trends

Overview of the 2022 Insurance Market In Washington

| Insurance Industry Employment in Washington | | | | | |
|---|--|--------------------------------------|--|--|--|
| Year | Insurance Carriers and Related Activities | Insurance Carriers | Agents Brokers and Other Related Activities | | |
| 2015 | 39,637 | 21,675 | 17,962 | | |
| 2016 | 39,452 | 21,900 | 17,552 | | |
| 2017 | 39,370 | 19,807 | 19,563 | | |
| 2018 | 39,163 | 19,177 | 19,986 | | |
| 2019 | 39,220 | 18,827 | 20,393 | | |
| 2020 | 38,985 | 18,934 | 20,051 | | |
| 2021 | 38,936 | 17,183 | 21,753 | | |
| 2022 | 38,763 | 17,075 | 21,688 | | |
| 2019 2020 2021 2022 | 39,220 38,985 38,936 | 18,827 18,934 17,183 17,075 | 20,393 20,051 21,753 | | |

| | | jton | |
|---------|---------------------|--|--|
| 2019 | 2020 | 2021 | 2022 |
| \$9 | \$6 | \$173 | N/A |
| \$8,858 | \$10,232 | \$10,568 | N |
| \$2,870 | \$3,053 | \$3,599 | N/ |
| €qQó2pE | oà o | | |
| | | | |
| | \$9 \$8,858 \$2,870 | (Millions) 2019 2020 \$9 \$6 \$8,858 \$10,232 | 2019 2020 2021 \$9 \$6 \$173 \$8,858 \$10,232 \$10,568 \$2,870 \$3,053 \$3,599 |