State Insurance Regulation: Key Facts and Market Trends

Montana / 2022



- Montana has total domestic and licensed foreign insurers.
- Montana ranks th in title premium as reported on NAIC annual statement lings.
- Montana ranks th in farm premium with . % of the U.S. market.

Overview of the 2022 Insurance Market in Montana

- Total direct premium written in-state has increased % since
- Insurance carriers and related activities make up . % of the gross domestic product (GDP) for nancial institutions in Montana.

NAIC Scorecard

State Insurance Regulation: Key Facts and Mark et Trends

The mission of the National Association of Insurance Commissioners (NAIC) is to assist state insurance regulators, individually and collectively, in serving the public interest and achieving the following fundamental insurance regulatory goals in a responsive, ef cient and cost effective manner, c onsistent with the wishes of its members. As part of this mission, the NAIC compiles meaningful data about the insurance regulatory community, as well as the insurance industry.

Number of Insurance Companies

The number of insurance companies is provided by state insurance regulators and is compiled annually by the NAIC. Depending on the type of insurance companies provided, they are classi ed either as property/casualty, life and fraternal, health, or title insurers. Insurers with primary corporate headquarters located in a particular state are called domestic insurers. The insurance regulator in the insurer's state of domicile is the primary regulator of that insurer. Foreign insurers are those that are allowed to sell insurance in a state but have a primary legal residence in another state. The state rank represents the rank relative to the state with the largest number of insurers among all states.

U.S. Premiums by NAIC Financial Statement Type

The premium volume from the NAIC nancial

another line of business. For example, traditional health data may be led by an insurer using the ling type of life, accident and health. Depending on the regulatory requirements in the state of domicile, captives and risk retention groups are not always required to le with the NAIC and, consequently, this data may not be considered complete. Not all state funds are required to le with the NAIC. State fund data contained herein is reported separately and added to the premium volume during composition of this report. Some categories are modi ed to more closely align with the structure of the NAIC nancial statement lings and may not be comparable to data reported in prior years. The state rank represents the rank relative to the state with the largest premium volume among all states.

U.S. Premiums by IDRR Premium Type

The premium volume from the Insurance Department Resources Report (IDRR) is comprised of direct written premium that the states report to the NAIC in compiling the IDRR. This data is grouped by type of business and will not match up with data grouped by NAIC nancial statement type. This data includes total direct written premium reported by each state insurance department and does not include premiums from captives or surplus lines business. It was requested that each state include state funds in its premium volume reported. Some companies may report premium data to the state insurance department that are not required to report to the NAIC due to sales volume or other regulatory requirements of their domiciliary state.

Insurance Department Data

The insurance department data is provided by state insurance regulators and is compiled annually by the NAIC. Total taxes include premium, retaliatory, franchise and income taxes paid by insurers. Total revenue includes other sources of revenue, such as licensing fees and nes and assessments, as well as total taxes. Total budget represents the annual operating budget of the state insurance department. Total employment is the number of full-time state insurance department employees. The state rank represents the rank relative to the state with the largest respective number among all states.

Cost of Regulation

The cost of regulation is calculated from data supplied by state insurance regulators and collected from insurers' nancial lings. It is a ratio that compares the insurance department budget to total premium written in the state. For statespeci c details on the gures used, pl ease refer to the IDRR technical notes.

Property/Casualty Premium by Line of Business

The premiums are from the annual nancial statement information that property/casualty insurers le with the NAIC. Property/casualty premium is subdivided into several categories. This data includes information on state funds reported separately and added to the premium volume during composition of this report. The state rank represents the rank relative to the state with the largest respective premium by line of business among all states.

Insurance Industry Employment

The U.S.Bureau of Labor Statistics (BLS) produces the Quarterly Census of Employment and Wages (QCEW). The QCEW is derived frhe QCEW tg36 hnts the r

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State InsuranceRegulation:KeyFactsand Market Trends

Theprimary goal of state regulation is to protect insuranceconsumers, while recognizing that consumers well as companies are well served by efficient, market oriented regulation of the business finsurance.

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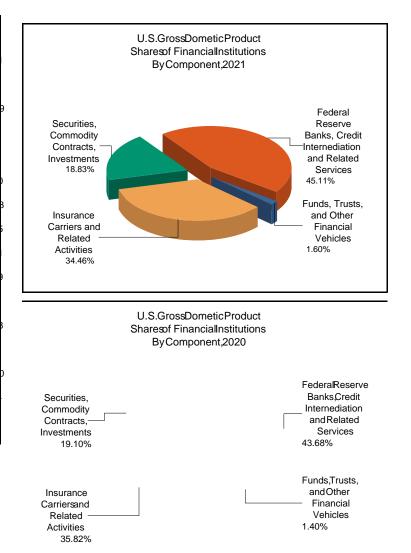
FiveLargestInsuranceGroupsin the U.S. by Direct PremiumWritten				
InsuranceGroup	Direct Premium Written*	%of Total Premium		
UNITEDHEALTGRP	\$220,056,634,079	7.21 %		
METROPOLITACRP	\$120,586,066,997	3.95 %		
ELEVANO THNCGRP	\$103,593,396,083	3.39 %		
CENTEN CORRSRP	\$96,779,952,547	3.17 %		
HUMANANC	\$87,045,174,657	2.85 %		
Top5 Total	\$628,061,224,363			
*IncludesDepositTypeFundsa	ndpremiumwritten in U.S.territor	ries		

from Property, Life, Fraternal, Title, and HealthAnnualStatements.

SourceNational Association of InsuranceCommissioners

U.S.FinancialSectorEmployment				
	<u>2020</u>	<u>2021</u>	<u>2022</u>	
InsuranceCarriersand RelatedActivities	2,419,845	2,449,834	2,520,24	
InsuranceCarriers	1,216,922	1,200,301	1,221,112	
DirectLifeandHealthInsuranceCarriers	641,994	637,235	623,82	
DirectLifeInsuranceCarriers	240,024	233,651	224,738	
DirectHealthandMedicalInsuranceCarriers	403,979	405,846	415,025	
DirectInsurers(exceptLifeandHealth)	514,994	503,471	515,110	
DirectPropertyandCasualtyInsurers	463,586	444,392	456,63	
Direct Title InsuranceCarriers	59,556	66,151	65,00	
OtherDirectInsuranceCarriers	15,957	16,346	17,351	
Reinsurancearriers	19,571	19,443	20,249	
InsuranceAgenciesandBrokerages	1,202,923	1,249,542	1,299,132	
OtherInsuranceRelatedActivities	351,072	356,126	366,728	
ClaimsAdjusting	56,707	60,144	62,681	
ThirdPartyAdministrationof InsuranceFunds	205,640	207,608	209,69	
All Other InsuranceRelatedActivities	88,725	88,369	94,364	
Source U.S.Department of Labor, Bureau of Labor Statistics				

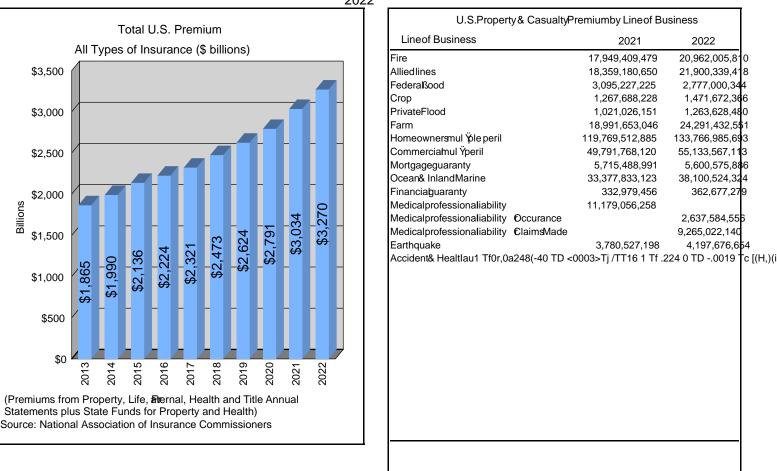
U.S.GrossDomesticProduct(Millions)			
	2021	2022	
Fundstrusts, and other financial vehicles	29,567	N/A	
Insurancecarriersand related activities	638,501	N/A	
Securitiescommoditycontracts, and other financial investments and related activities	348,880	N/A	
Monetary Authorities rcentral bank, credit intermediation, and related services	835,722	N/A	
Financeandinsurance	1,852,670	1,932,937	
*Figure is an estimate. Source:USDepartmentof CommerceBureauof EconomicAnalysis			

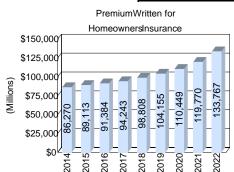


StateInsuranceRegulation:KeyFactsandMarket Trends

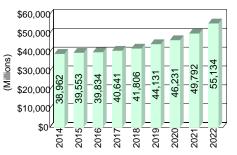
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2022









State InsuranceRegulation:KeyFactsand Market Trends

Theprimary goal of state regulation is to protect insuranceconsumers while recognizing that consumer as well as companies are well served by efficient, market oriented regulation of the business of insurance.

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State InsuranceRegulationin Montana: KeyFactsand Market Trends

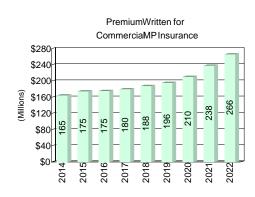
Overviewof the 2022InsuranceMarket In Montana

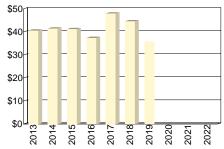
Number of Ins	urancoCompani	iodin			
Numberof InsuranceCompaniesin Montana					
		State			
Туре	Number	Rar	ıł		
Domestic	32	2	17		
TotalDomesticandLicensed	1,481	40			
ForeignInsurers	·				
Captivesnot included. Source:NAICInsuranceDepartmentR	esource&epot				
CaptiveInsurance	Companiesin Mo	ntana			
Numberof Dir	Direct Total				
Captives Written Premium CaptivePremium					
271	271 \$113,183,172 \$387,024,6				
Source:NAICInsuranceDepartmentRe	esourcesRepot				
InsuranceDepartn	nentDatafor Mo	ntana			
Description	Amount	State Rank	%of U.S.		
TotalTaxes:	\$141,171,168	38	0.51		
TotalRevenue:	\$151,199,199	44	0.46		
TotalBudget:	\$5,734,548		0.33 9		
Total Employment:	66 46 0.60				
TotalInquiries:	267 48 0.02 %				
TotalComplaints: 1,156 38 0.41 %					
SourceNAICInsuranceDepartmentR	esourcesReport				

0.46

 $C \phi yright @ 2023 National Association of Insurance Commissioner \ensuremath{\mathfrak{S}} \ensuremath{\mathsf{I}}$

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* Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

 $\label{eq:constraint} \ensuremath{\mathsf{FiguresincludeHealthdata\,from\,the\,NAICHealth,Life, and\,Fraternalfinancialstatements and Californialn suranced ata.}$

Figuresincludedata from StateFundswhereapplicable.

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G	Montana	nployment in	rance Industry En	Insu
Funds,trusts,ar	Agents Brokers and Other Related Activities	Insurance Carriers	Insurance Carriers and Related Activities	Year
Insurancecarrie	4,350	1,274	5,624	2015
relatedactivitie	4,417	1,246	5,663	2016
Coouritionoom	4,520	1,111	5,631	2017
Securitiescomi contracts.and o	4,634	1,133	5,767	2018
investmentsan	4,699	1,167	5,866	2019
activities	4,658	1,165	5,823	2020
Monetary Autho	4,666	1,167	5,833	2021
centralbank,cr	4,864	1,211	6,075	2022
intermediation, services		of Labor Statistics	artment of Labor, Bureau	Source: US Dep

Overviewof the 2022InsuranceMarket In Montana

GrossDomest	icProduct (Millions		na	
	2019	2020	2021	2022
Fundstrusts, and other financialvehicles	\$1	\$1	\$7	N/A
Insurancœarriersand related activities	\$873	\$907	\$951	N/A
Securitiescommodity contracts, and other financial investments and related activities	\$229	\$241	\$303	N/A
Monetary Authorities r centralbank, credit intermediation, and related services	\$1,586	\$1,620	\$1,778	N/
Financeandinsurance	\$2,689	\$2,769	\$3,038	\$3,27

