A Workplan to

Identify & Remove Unnecessary Barriers to Producer Licensure

Updated, July 2024

Introduction / Purpose Statement

hrn nlffnrrtht nl tnfnrn nd nn Idvr nd n lltrn Ipprtffrtt ddr nr n nrn bt ntrrt ntrt nt

Background Checks and Waivers (1033)

hnrn prd rb r ndh & vrpr d frrv ndrv n ftn rfrrdt vr ndvd I n ppl fr p Irv fr n Ir rd drn th I n n pr ndvd I n rn d prt nt t ndt hv n prt I fr vr ppl t n ttr h th v I b It fr I t dd nt n d prt nt b t pr nd ppl t n nd v n f I n fr t f nd n th rr fth I n n pr

h tphvpprdbfrth rdrnn r (ndth ntrd rhdvlpdth vrdn rthndd vr thth nd trvlvn th dnh prvndff ltfrndprt nt t pl nt plfd dn ndb tprt rntrntlnrtn rnfr pprhn ddtnth I rndtht vrltt

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Additional Language Licensing Exams & Materials

hnd trr n th p t fnr n dvrt thnth fnn l rv prf n t t n rn d p rt nt r n r dt xp nd

Producer Exam Performance & Pass Rates

hrhvbnr nt ffrt bth trprt nth tpx

vdn thtlfprdr

Online Accessible Exams

n fth I ndr nfr xprn drn V th f nIn pr tr d x r tr drd drd

nfrtntl tth trt f vrltt tppd ffrnr tx ntht d
th tt tpllb thrr t ptn tb l ddr d h pr n fr t ttn
rt lt ntnrlntprd rlnn t th pnd h d prd rlnn
n rnd h lt th tn n ln pt n n ddt n r t t tn ntlfrprd r h
lv fr fr t tn ntrrhv bl t n th t t tn fr h b ttrft

n pd t th rd r n n ndb r t r t n th ll d f nln t t n nd b t pr t d n d ntth t r fl t t p th t n b t n t n r th nt r t f nln x ldb n th r x ll nt pr j t f r th n r v

Success Scorecard to Date

n rhf nl tt ffrdnln x n thtn brnr dt d th n brftt ffrnr t t tn d nt

2023 2024

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Expanding Mentorship Programs by Reimagining role in Retention

rd rr rt ntt tn ndl n n r vital t d l v rn fn n l rt t br d rb f n r t pr vn tr nn ndr t nt n rt th nth pr f n ll p tf l Over half of current producers are 55+. ndr rh nd t d b r v l th t n xp t t n d r b n tr n t npl n nth n xt t n r l vn n rt nt n th r f r

nnr df nrtntn llhlpdvrrrt d lfn rn prd r nd

Conclusion

vn brrrt th prd rlnn pr llt t ndnr nt lt p thr htt ltn rr ltr tn r ltpl jrd tn nd vrn nt lntt n fth ntt r nf dn nt tv n prd rln r nd xp ndn t fn n lrt prd ttd nfrn h d nd nd rn rd nt r t hld rn th t t nd