

**Market Conduct Annual Statement
Life & Annuities Data Call & Definitions**

Schedule 1A--Life Interrogatories

ID	Description	Comments
1A-01	Individual Life Cash Value - Does the company have data to report for this product type?	Yes/No
1A-02	Individual Life Non-Cash Value - Does the company have data to report for this product type?	Yes/No
1A-03	Is there a reason that the reported Individual Life Cash Value information may identify the company as an outlier or be substantially different from previously reported data (such as assuming selling or closing blocks of business, shifting market strategies, underwriting changes, etc.)	Yes/No
1A-04	If yes, add additional comments	Comment
1A-05	Is there a reason that the reported Individual Life Non-Cash Value information may identify the company as an outlier or be substantially different from previously reported data (such as assuming selling or closing blocks of business, shifting market strategies, underwriting changes, etc.)	Yes/No
1A-06	If yes, add additional comments	Comment
1A-07	Individual Life Cash Value comments	Comment
1A-08	Individual Life Non-Cash Value comments	Comment

Schedule 1B--Individual Life Cash Value (ICVP) and Non-Cash Value (INCVP) Products

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1B 19	Number of Policies Issued During the Period where age of insured at issue was Age 65 and over (Only applies to ICM)
1B 20	Total Number of New Policies Issued by the Company During the Period
1B 21	Number of Policies Applied for During the Period
1B 22	Number of Free Looks During the Period
1B 23	Number of Policies In Force at the End of the Period (The number of active policies that the company has outstanding at the end of the reporting period)
1E 24	Dollar Amount of Direct Premium During the Period
1E 25	Dollar Amount of Insurance Issued During the Period (Face Amount)
1B 26	Dollar Amount of Insurance in Force at the End of the Period (Face Amount)

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Variable Annuity – An annuity under which the amount of the contract's accumulated value and the amount of the monthly annuity benefit payment fluctuate in accordance with the performance of a separate account.

Variable Life Insurance – A form of whole life insurance under which the death benefit and the cash value of the policy fluctuate according to the investment performance of a separate account.

Variable Universal Life Insurance – A form of whole life insurance that combines the premium and death benefit flexibility of universal life insurance with the investment flexibility and risk of variable life insurance.

Withdrawal – For annuity contracts, see Surrendered Policy/Contract.

Whole Life Insurance – Life insurance that provides lifetime insurance coverage. Whole life insurance policies generally build cash value and cover a person for as long as he or she lives if premiums are paid as required. It would include life insurance policies that start accumulating cash value once the insured reaches a certain age as specified in the terms of the policy.