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**HUVY( 'E'BYhDfYa Ji a gVm@bY'cZ6i gJbYgg**

(\$ in Billions)	% Chg.	\$ Chg.	2020	2019
<b>Total Annuities</b>	<b>-12.9%</b>	<b>(\$44.4)</b>	<b>\$300.7</b>	<b>\$345.1</b>
Indexed Annuities	-54.0%	(\$36.6)	\$31.2	\$67.7
Life Contingent Payout	-20.3%	(\$7.4)	\$29.1	\$36.5
Fixed Annuities	-5.2%	(\$3.2)	\$58.2	\$61.4
Other Annuities	44.5%	\$8.8	\$28.5	\$19.8
Variable Annuities w/out Guar	5.4%	\$2.9	\$56.6	\$53.7
Variable Annuities w/ Guar	-8.4%	(\$8.9)	\$97.1	\$106.0
<b>Total Life Insurance</b>	<b>1.1%</b>	<b>\$1.6</b>	<b>\$139.6</b>	<b>\$138.0</b>
Universal Life with Secondary Guar	-9.9%	(\$0.6)	\$5.2	\$5.7
Indexed Life	1.2%	\$0.2	\$14.0	\$13.8
YRT Mortality Risk Only	-3.1%	(\$0.2)	\$6.4	\$6.6
Credit Life	-18.3%	(\$0.1)	\$0.5	\$0.7
Other Group Life	43.7%	\$0.4	\$1.2	\$0.9
Industrial Life	-75.6%	(\$0.1)	\$0.0	\$0.1
Universal Life	-33.6%	(\$0.7)	\$1.5	\$2.2
Other Individual Life	161.9%	\$8.9	\$3.4	(\$5.5)
Variable Universal Life	-46.9%	(\$9.0)	\$10.2	\$19.2
Variable Life	-6.8%	(\$0.2)	\$3.1	\$3.3
Term Life	8.4%	\$2.6	\$34.0	\$31.3
Whole Life	0.9%	\$0.5	\$60.1	\$59.6
<b>Total A&amp;H</b>	<b>-0.9%</b>	<b>(\$1.8)</b>	<b>\$186.3</b>	<b>\$188.1</b>
Long-Term Care	-16.9%	(\$1.7)	\$8.1	\$9.8
Federal Employees Health Ben	27.7%	\$0.3	\$1.3	\$1.0
Credit A&H	-15.4%	(\$0.1)	\$0.6	\$0.7
Vision Only	2.7%	\$0.0	\$1.8	\$1.8
Title XIX Medicaid	2.0%	\$0.1	\$4.3	\$4.2
Individual Comprehensive	34.6%	\$1.0	\$4.0	\$3.0
Medicare Supplement	-3.2%	(\$0.7)	\$21.0	\$21.7
Dental Only	-5.6%	(\$0.8)	\$13.8	\$14.6
Disability Income	-11.3%	(\$3.0)	\$23.3	\$26.3
Title XVIII Medicare	19.6%	\$5.3	\$32.5	\$27.1
Other Health	-3.1%	(\$1.2)	\$35.8	\$36.9
Group Comprehensive	-2.7%	(\$1.1)	\$39.9	\$41.0













