

V_L V v V L q A] ^ m A T N ' L - State Are n A] V s e a s e , w i t h s o m e S t a t e s s p e c i f y i n g t h a t M e d i g a p p l a n s a r e n o t a v a i l a b l e t o s u c h i n d i v i d u a l s ; a n d S t a t e - s p e c i f i c s t a n d a r d i z e d M e d i g a p p l a n s o v e r w h i c h i s s u e r s h a v e n o c o n t r o l w i t h r e s p e c t t o b e n e f i t d e s i g n , J a ^ ^ q _ V J A p V a _ m ' a l a p U N I S A J p a l m • -

q p p U N S V _ A] l q] N J a _ J] q L N L p U A p % 0 w a q] L p A \ N m p A p N] A e v a l u a t i n g t h e c o n t e x t o f t h e c h a l l e n g e d d e s i g n f e a t u r e a n d w i l l w o r k w i t h t h e c o v e r e d e n t i t y t o a c h i e v e c o m p l i a n c e t o h e l p e n s u r e t h a t i s s u e r s d o n o t l e a v e t h e M e d i g a p m a r k e t o l] a w N I k q A] V p y a S i l a L q J p m S a l J a _ m q ^ N i m • - 3 U N J] N A l p U A p ~ m N J p V a _ • ‡ w a q] L i l N N ^ i p A 1 p o A p m] A w " N L V T o t h e r e x c e p t e d b e n e f i t r e q u i r e m e n t t h a t c o m p e l l e d c o n d u c t p r o h i b i t e d b y s e c t i o n 1 5 5 7 a s a p p l i e d t o a r e c i p i e n t U N A] p U V _ m q l A _ J N V m m q N I m q l [N J p p a m N

The issue is that OCR does not approve Medigap and other plans for sale in states § state regulators have this responsibility. We need to know whether age rating and other benefit designs and coverage restrictions comply with federal Section 1557 rules before they are reviewed for approval.

Since the final rule was posted in May 2024 the NAIC has reached out to OCR seeking further enforcement guidance. To date, we are still waiting for any communication from OCR to discuss this issue, and time is at premium. The new rules become effective in PY 2025 and carriers are now beginning to submit PY 2025 plans for approval. We need answers to some key issues immediately.

Here are some of the questions state regulators and carriers have been submitting:

- What is the role of state regulators in enforcing Section 1557 rules? The final regulation says OCR will enforce the rules on a case-by-case basis. Are states expected to review rates and plans for compliance prior to their use?
- How are the Section 1557 rules to be applied to Medigap plans? May rates be based on age if permitted under state law? May access to coverage be restricted based on age or disease, like End Stage Renal Disease? Will the interpretation and implementation of rulemaking regarding Section 1557 preempt state law(s) regarding certain restrictions?
- Do the Section 1557 rules apply to Short-Term, Limited Duration plans sold by carriers who receive federal funds? If so, are state laws that allow for age rating or benefit/access limitations preempted?
- Do the Section 1557 rules apply to all Excepted Benefit plans sold by carriers that receive federal funds? What about disease-only plans? What about plans that provide additional benefits only to those with a certain disease, like diabetes?
- How are the Section 1557 rules to be applied to Third-Party Administrators (TPAs) for self-funded MEWAs? Would state rules be preempted?

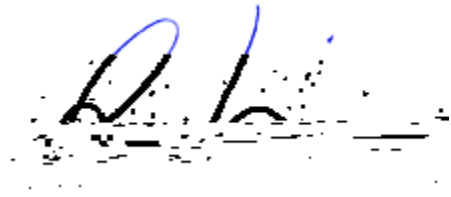
We would also like to reiterate our concerns about the unlevel playing field created by the new regulations. Carriers that receive federal funds for any of their products

would be required to comply with Section 1557 for all products, while a carrier that does not receive any federal funds would not be required to comply. In Medigap and Excepted Benefit plans, in particular, this will create a situation where some plans must comply, and others do not. This will have a significant impact on markets and consumer choice. The final rule does not sufficiently address this issue, but rather dismisses it, and we ask for an opportunity to further discuss the realities of the problem and its implications with you.

Again, time is running out if the Section 1557 rules are to be effectively enforced for PY 2025. State regulators request a call with you and your staff to discuss these questions and clear guidance from OCR.

Thank you for your consideration.

Regards,



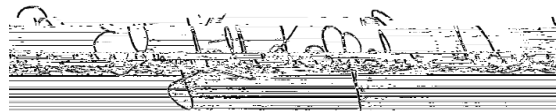
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