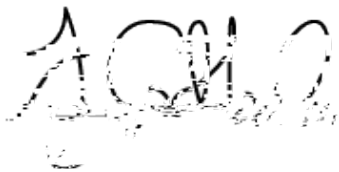


September 4, 2019

market deems appropriate. If an air ambulance company chooses not to negotiate with health insurers or is unable to reach agreement, this legislation ensures the market average rate of payment is provided for their services, meaning this legislation allows those rates to move over time and adjusts as the marketplace changes.

Should a state find that it has an inadequate number of providers under this market-based solution, an outcome we find very unlikely, state insurance regulators would be happy to work with federal officials to make geographic adjustments to the required payment rates. We are pleased that section 105 expressly provides for NAIC consultation in establishing geographic regions. We would support further amendment to allow individual insurance commissioners to request an adjustment to their state's geographic regions or payment methodology. Allowing for such adjustments would enable states and the federal government to work together to assure that rural areas continue to receive the air ambulance services they need.

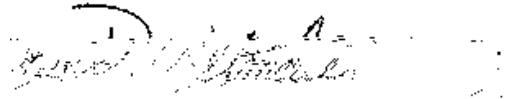
Our states have a mix of air ambulance providers; some are independent, stand-alone operators and some are hospital-affiliated providers. Most of these providers are good actors and provide necessary service to our consumers. as[3 (a)-4. (

A handwritten signature in black ink, appearing to read "AQUO" with a flourish underneath.

Allen W. Kerr
Commissioner
Arkansas Insurance Department

Andrew N. Mais
Commissioner
Connecticut Insurance Department

Trinidad Navarro
Commissioner



David Altmaier
Commissioner





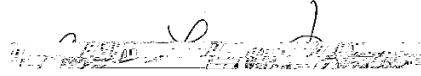
Anita G. Fox
Director
Michigan Department of Insurance and
Financial Services



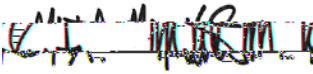
Steve Kelley
Commissioner
Minnesota Department of Commerce



Mike Chaney
Commissioner
Mississippi Insurance Department



Chlora Lindley-Myers
Director
Missouri Department of Commerce & Insurance



Matthew Rosendale
Commissioner
Montana Office of the Commissioner of
Securities & Insurance, Montana State Auditor



Barbara D. Richardson
Commissioner
Nevada Department of Business & Industry
Division of Insurance



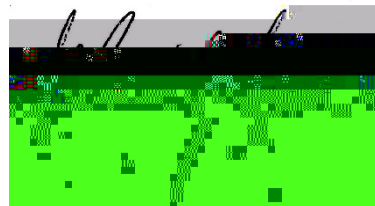
John Elias
Commissioner
New Hampshire Insurance Department



John G. Franchini
Superintendent
New Mexico Office of the Superintendent
of Insurance



Mike Causey
Commissioner
North Carolina Department of Insurance



Glen Mulready
Commissioner
Oklahoma Insurance Department

Jessica K. Altman
Commissioner
Pennsylvania Insurance Department

Javier Rivera Rios
Commissioner
Puerto Rico Office of the Commissioner of
Insurance

A handwritten signature in black ink that reads "Raymond G. Farmer". The signature is written in a cursive style. The name "Raymond G. Farmer" is clearly legible. There is a small, colorful, pixelated mark at the end of the signature.

Raymond G. Farmer
Director

Larry Deiter
Director