

# NAMIC Policy Briefing

March 2009

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e e e a ea eg e re r , ,  
h uer le re g a g l er uer g g  
r . S e a , e e p r uer g g  
a ura e e ha a La h l g e ge er,  
a re , , e, rafe, e, g g , ar a al, ,  
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a e g h e e g e e a g g e e, d g  
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ra g.  
e p r a e e e a p r e g uer  
g g g e e g h e a g e p r e uer  
e e ew g r a g e, a e g a g a g  
p r a e a a g h e uer a a uer a h g

“D parae pa,” a ega er a rete la m a, tra e a ee s r p s a e s y ar g e l g e er t a g r e e e m e, e h h y a r g e b e b e g e h a e ae t e e e h e a a a e la e x e h g e e t g a e e g r e, h p a h b a h e a.

D parae g r, e e e a , rete la m a e - a e s a a y r a e a g a p e p e b c a . t e r a h e, e h h y a r g e e t e h b a r a a e e L a a e ma e p e e h h w e b p a e e t t a a , a g e r a l y g a L b p e r a a a e a h

Cra e lra e g e e u e parae rea e t L e a e s a e, s a y e r e g a h l e a a a e . e e r a t y t r e a p p e a e r e l a a r a d h e r e e r w b , lra h l g h a ea g a g e l a rea e t b l e r e r g p r e s a t l a r e a e, e s e e . e a e r e e t e r w g h r a a a a t l u y a r parae pa g r e, h g parae rea e t t a .

E e f e e e s a e p e e a a parae pa o e s w e l a e o l a r r a , s a g e a a a l e e e t h a g h p parae pa e t e h p e a a b a b m a a a g a h r a , b a t t e h g e r e, e t a e g e r a t y e t e h p parae pa e g p a e t g a g a b e , b e , t e r a a g e , t e a e, e a a h a g l e p e b , s q u a r r a a t p e r a g a e p a t e l y t b e e e t y

I e t e w a e w e parae pa a a t a e e a p p e e g e a r s l r a e l e r e g a p h g e g , g g a e g a h e g r a g t e l e t a e l e h a e g e p r a e w e e t a a a e g a e a e l e t h a , g p a h b , h h h h h

B e a e t p r e a t a a y a t e r e g a r a q e, t e a q e a t r e a a g a a e l e t a a g r e t a e l r a e g e .

T r e e t g e, t r e e t g e l r a e g e t e p r i g e s t e a r a C r e e p g A , t e r a a a e a h r a a w , a a e l r a e g a w . h e e a w p t o h t r e t a g s h e l r a e r e g g a a b p a t y a .

A g e r p l a r e p a a t l a l r a e g e e a t a g e a r e a e , e a h e e t l a r e g a . p a a t e a a a a e e C o t s e , a e p r e t p o h t r e r e g a a g a e t h r e t t e , h a b l t r e , h e r g t r e r e g t e e l t y g h t e r e a e e r e g a .

## Research and Reports on Credit-Based Insurance Scoring

S e b b , a e a a p e z L e a a e e r e a e l r a e g e e a g p a a m p a a a g g e e p e L e a a a k b e a e p r e a t l r a e g e g h g p e r g a e e t a h p e a b e e a e h h p a t l a e g g , t e r e p e a m p t m p e p l a .

A g g e L e w g a g a r e e a e p r y t r a a a a t y e t l e . I 2003, E J C A t a e , e a g e a h , g , t e e e t b e r e t r e a a e e , g a a b t e r e t a e l r a e g e b e r e t y e e , b a t t e r e p r e t p a l t h r a e e . E t e g e g a , t E J C L t p a a l r a e g e a t b e t y g e , g a a r a g r a q e L e t r e . t E J C L t p p e a h 2 , t a l g , t e l r a e , g e a h g a a e p r e t p , t e r e a a e h r a e g e r e a e a e h r a e g e r e a e .<sup>4</sup>

I 200 , e e a D e p a r t e g l r a e ( D ) p e e a e a l e t a e s a a a e t e e a g t r e t a a p p , a e p w , t a l g , t e a g e m h , t e e . t D r e , t t e a a t t , t e p e a a t a t a y g e m e r , t e t e m a h r e a e g a e p e h e e e a t e g h g e t b , h , t y t e r a g r a e e . T m h a a a c d c , t d c , t d c , t add a d c , m a d c , b , m a a a a b . B c d c , t c a b , c a , a d a a b a d d , c , c g , t c ,

JL 200, eAra a Depar e Ura e gaa a a la Lrea e eee e a e' Ura e gaa  
hae e Cor e, Urale Leras ar he re L 200 a 2006 Lrea e 200  
Le ha \$3,026,02 per a e, e mi e ne e a a,32 per e L er re e a  
per e hree a rea e, a ere a g, per e L er awa elra pa le Lrie L  
Ura e de J per e h, per e a e L er e er e e a g, re a  
pa o pre L R g, e were re pa y, per e eer b h e a pre L, g, re e x g a h re a e  
L er e g, a h re a e yra \$3.44 91.

## Conclusion

**Conclusión**  
Este es el efecto que tiene la operación de la ley de la competencia entre las empresas en el sector de servicios.

Ba g g ele tra la lewir g ra g a a on g e re e re la e e ea  
re ea e geragela a a say g er la e p re. A eg ah g regla g er ga p o g e ele  
re la e g g h e l e p r a p a g a le , l g h e g e k e n h l a g h l a  
g e e e , w e e e h e l e b p a y g e g a e.

E pere e a ea aga a a brie' le spire r a a L a g e g r a p y a g e p  
r e r a k h e h e y o p e e a h e a re a e p r e . A a p e l e g r e l a c h l r a e h g e m e l e  
e d y g u ea w a r , r a e r a e e , b l e f . h

## Endnotes

<sup>1</sup> e a ♪ a A ♪ a ♪ l La I lra e C ♪ pa e a ♪ , e a a! ♪ g ea ♪ a e  
ah ♪ a e w regar ♪ re - ae lra e ♪ g h h e a! a l b r o h a m b a . ♪ g / ♪ , a e/  
C re Ba e I lha eS ♪ g , ♪

<sup>2</sup> es a d aa me e (mimima t aa . o / ) p r i q e a e e e e p a a o n re r a re l ae  
h a e g g e m .

<sup>4</sup> ae J. era at A.S.,“ e ea , Cœ -Ba e I lra e S e rae a e ger; Al e  
I lha e , re b A larh S h (Ju 2003). minna -eq . / a / ea , %20 %20  
Cœ %20S e 062003, r

“Slovene a e h eg a lre e Crc i a l er e a h e L aracaA a ,  
e a D e p a r e h u h e (Ja .31, 200 ), .2. (E , a a e .) l

Se era ra eC, "Cre -Ba e I lra eS se I pa C L er qAL eI lra e, (JL-200).

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Uvcvg " n c y u " r g t o k v " v j g " e n c u u k L e c v k q p " q h " t k u m " c p f " v j g " r t k e k p i " q h " k p u w t c p e g " c e e q t f k p i " v q " v j g " t k u m " c e e g r v g f " d { " v j g " k p u w t g t . " y j k n g " r t q j k d k v k p i " v j g " t g n c v g f " e q n n g e v k q p " c p f " w u g " q h " f c v c " c d q w w " h c e v q t u " u w e j " c u " k p e q o g . " t c e g . " g v j p k e k v { . " t g n k i k q p . " e w n w t g . " e q n q t . " c i g . " f k u c d k n k v { . " q t " u g z 0 " " V j g u g " r t c e v k e g u " c t g " j g c x n { " t g i w n c v g f " d { " u v c v g " f g r c t v o g p v u " q h " k p u w t c p e g " v q " c u u w t g " u q n x g p e { " k p " c f f k v k q p " v q " h c k t " c p f " c e v w c t k c n { " u q w p f " d g p g L v u " h q t " k p u w t c p e g " e q p u w o g t u 0 "

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**E t g f k v / d c u g f " k p u w t c p e g " u e q t k p i " c n n q y u " e q o r c p k g u " v q " y t k v g " o q t g " d w u k p g u u 0 " V j g " c d k n k v { " v q " o q t g " c e e w t c v g n { " r t g f k e v " v j g " t k u m " q h " n q u u " c n n q y u " k p u w t g t u " v q " c e v w c n n { " k p u w t g " o q t g " e q p u w o g t u 0 " C f f k v k q p c n n { . " g x k f g p e g " u w i i g u v u " v j c v " e t g f k v / d c u g f " k p u w t c p e g " u e q t k p i " c n n q y u " e q o r c p k g u " v q " k f g p v k h { " p g y " e w u v q o g t u " v j c v " o k i j v " p q v " j c x g " d g g p " k f g p v k L g f " w u k p i " v t c f k v k q p c n n w p f g t y t k v k p i " v q q n u 0 " E j q k e g u " h q t " e q p u w o g t u " k p e t g c u g . " y j k e j " i g p g t c n n { " j c u " c " r q u k v k x g " k p f w g p e g " q p " r t k e g i**

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V j k u " r c r g t " u g g m u " v q " k p h q t o " v j g " w p h q n f k p i " f g d c v g " q x g t " f k u r c t c v g " k o r c e v " c p f " k p u w t c p e g " u e q t k p i " d { " f t c y k p i " w r q p " v j g " e q n n g e v k x g " y k u f q o " q h " e q w t v u " c p f " u q e k q / n g i c n " u e j q n c t u " ó " y k u f q o " i c k p g f " h t q o " C o g t k e c a l " 52 / r n w u " { g c t u " q h " g z r g t k o g p v c v k q p " y k v j " v j g " f k u r c t c v g " k o r c e v " v j g q t { " q h " f k u e t k o k p c v k q p 0 " V j g " r c r g t " r n c e g u " v j g " e w t t g p v " e q p v t q x g t u { " q x g t " e t g f k v / d c u g f " k p u w t c p e g " u e q t k p i " k p " j k u v q t k e c n " e q p v g z v . " v t c e k p i " v j g " f g x g n q r o g p v " q h " v j g " f k u r c t c v g " k o r c e v " f q e v t k p g " k p " V k v n g " X K K " g o r n q f o g p v " f k u e t k o k p c v k q p " n c y " f w t k p i " v j g " 3 ; 92 u " c p f " : 2 u 0 " K v " v j g p " g z c o k p g u " l w f k e k c n " c v w g o r v u " v q " c r r n { " v j g " f q e v t k p g " v q " j q w u k p i " c p f " n g p f k p i " f k u e t k o k p c v k q p " e n c k o u . " c p f " c u u g u u g u " u g x g t c n " v j g q t g v k e c n " l w u v k L e c v k q p u " h q t " v j g " f k u r c t c v g " k o r c e v " c r r t q c e j " v q " c p v k f k u e t k o k p c v k q p " n c y 0 " H k p c n n { . " v j g " r c r g t " q h h g t u " c " e t k v k e c n " c p c n f u k u " q h " e w t t g p v " c v w g o r v u " v q " c r r n { " v j g " f k u r c t c v g " k o r c e v " v j g q t { " v q " e t g f k v / d c u g f " k p u w t c p e g " u e q t k p i . " g z r q u k p i " v j g " v j g q t { " u " k p j g t g p v " t c y u " c p f " j k i j n k i j v k p i " v j g " u r g e k c n " f k h L e w n v k g u " v j c v " c t k u g " y j g p " v j g " v j g q t { " k u " c r r n k g f " v q " u k v w c v k q p u " q v j g t " v j c p " g o r n q f o g p v " f k u e t k o k p c v k q p " n k v k i c v k q p 0



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C"Octej"4225"uvwf { "d{ "vjg"Dwtgcw"qh"Dwukpguu"Tgugctej"cv"vjg"Wpkxgtukv{ "qh"Vgzcu"cv"Cwuvkp."wukpi"c"tcpfqo"uc o r n g"qh"397.222"Vgzcu"cvwq"kuwtpcpeg"rqnkekgu."hqwpf"cp"kp xgtug"tgncvkqpujkr"dgvy ggp"etgfkv/dcugf"kuwtpcpeg"ueqtgu"cpf"vjg"rqnke{ "nqnuu"tcvqk" \*k0g0."jki jgt"etgfkv"ueqtgu"vgpf"vjg"rtqfweg"nqy gt"nqnuu"tcvqk+09"

C"lwpg"4225"uvwf { "rwdnkujgf" d{ "GRKE" Cewc tkgu" NNE" gzc o kpgf"vjg"tgncvkqpujkr" dgvy ggp"etgfkv/dcugf"kuwtpcpeg"ueqtgu"cpf"vjg"rtqrgpukv{ "hqt"nqnuu"kp"rtkxcvg" r cuugpigt"cvwq o qdkng"kuwtpcpeg"Vjku"uvwf { "ftgy"wrqpc"uc o r n g"qh"pgctn{ "409" o knnkqp" cvwq o qdkngu"pcvkqpykfg."d{ "hct"vjg"nctiguv"uc o r n g"hqt"cp{ "eq o r n g y g f"etgfkv/dcugf" kuwtpcpeg"ueqtkip"cpctn{ uku"Vjg"tguwnvu"ujqygf"vjcv"vjg"rtqdcdknkv{ "qh"nqnuu"fgenkpgf" cu"etgfkv"ueqtgu"ko rtqxg f."cpf"vjcv"vjku"tgncvkqpujkr"ku"i gpgctn{ "gxkf gpv"ctequu"cmn"72" uvcvgul"Vq"gzr nqgt"vjg"rquukdknkv{ "vjcv"etgfkv/dcugf"kuwtpcpeg"ueqtgu"ctg"uk o rn{ "rtqzkgu" hqt"qyjgt"tkum"hcevqtu"\*cu"uq o g"etkvkeu"eqpvgp f+.vjg"uvwf { "gzc o kpgf"etgfkv"ueqtgu"dqyj" kp"kuqncvkqp"cpf"cu"qpg"kgv o "kp" c" o wnvkxctkcv"cpctn{ uku"eqpvckpkpi"qyjgt"htgs wgpvn{ " wugf"cvwq"kuwtpcpeg"wpfgty tkvp i" hcevqtu."uvej"cu"o qfgn{ gct."c i g."igpf g t."cpf"rqnke{ " nk o kyu"Vjg" o wnvkxctkcv"cpctn{ uku"tgxgengf"vjcv"etgfkv"ueqtgu"ygtg"co qpi"vjg"vj tgg" o quv"ceewtcvg"rtgfkevqtu"qh"nqnuu"kp"cmn" o clqt"eqxg tci g"ug i o gp v u."kpenwf kpi"dqfkn{ " kplwt{."rj{ukecn"fc o c i g"cpf"eqnnkukqp0:

## Vjg"Rctvkewnct"Okucrrnkecvkqp"qh"ōFkurctcvg"Ko rcevō"vjg"Kpuwtpcpeg"Ti wi nc v kqp

Cu"fgLpgf" d{ "vjg"eqwtvu"kp"kuu"pcttqy"cr r nkecvkqp."vjg"fkurctcvg/k o rcev"vjgqt{ "qh"fkuetk o kpcvkqp" j qnf u"vjcv"c"uvcpfc tf"qt"rtcevkeg"ku"rtguwo r v kxgn{ "knng i cn"kh"kv"jcu"vjg"ghhgev"qh"fkurtqrqtvkpcvgn{ "jctokpi"o go dgtu"qh" c"itqwr"fgLpgf" d{ "tceg."gvj pkek v{ .qt"ugz"ō"gxgp"vj qwi j"vjg"ejcnn g p i g" rtcevkeg"o cmgu"pq"tghgtgpeg"vjg"tceg"qt"gvj pkek v{ "cpf"gxgp"vj qwi j"vjg"tguwnv kpi"cf xgtug"ko rcev"vjg"vjg"itqwr"y cu"wpkpvgp v kqpcn" Cn v j qwi j"vjku"rtguwo r v kqp"gzkuu."uq"fqgu"vjg"qrr qtwpkv{ "hqt"kv"vjg"dg"tgdwv g f0)

Rtqurgevkxgn{ "cr r nkgf"vjg"dwukpguu"qh"kuwtpcpeg" d{ "etkvkeu"qh"etgfkv/dcugf"kuwtpcpeg"ueqtkipi ."vjg"vjgqt{ "cuuw o gu"vjcv"vjg"dg"ōhckt.ō"wpfgty tkvp i"cpf"tcv kpi"etkvgtkc"o wuv"pqv"chhgev"fkhhgtgpv" fg o q i t c r j k e"itqwr"fkhhgtgpvn{ Ykvj"tgur gev"vjg"etgfkv/dcugf"kuwtpcpeg"ueqtkipi ."vjg"qug"cuugtvkpi" vjg"fkurctcvg"ko rcev"cti wo gp v"uwi i g u"vjcv"dgecwug"kuu"ghhgev"qp"fgukipcvf"tcekcn"cpf"kpeq o g"

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"Dtweg" Mgnkuqp."Rcvtkem" D t q e m g v v."Ugqp/ J k" Ujk p."cpf"Ujkj qpi" Nk."ōC" Uvcvku v kecn" Cpcn{ uku"ql"vjg" Tgncvkqpujkr" Dgy y ggp"Etgfkv"J kuvqt{ "cpf"kuwtpcpeg" Nqnuu.ō" Dwtgcw"qh" Dwukpguu" Tgugctej ."OeEq o du" Ue j q q n"qh" Dwukpguu ."Wpkxgtukv{ "qh" Vgzcu"cv" Cwuvkp" \* Octej"4225+0 :"Okejcg n" L"ō" Oknngt"cpf" Tkejctf" C" U o kvj ."ōVjg" Tgncvkqpujkr"qh"Etgfkv/Dcugf"kuwtpcpeg" Ueqtgu"vjg" Rtkxcvg" Rcuugp i g" Cwvq o qdkng"kuwtpcpeg" Nqnuu" R t q r g p u v k v .ō" GRKE" Cewc tkgu ." NNE" \* Lwpg"4225+0"



"Vq"vcmg"dw"c"hg y "tgegpv"gzc o r̄ngu"

C"uvcvg"ng i kuncvqt"kp"Eqppgevkevv." y j kng"cempq y ng f i kp i "vj g"cevwctkn"xcnkfkv{"qh"etgfkv/dcug f"kuwtcpeg"ueqtgu."fgenctgf."ōKh"vj g{øtg"fkuetk o kpcvqt{"vj c"rtqvgevg f"enctuu."{qw"uvknm"uj qwnfpøv"wug"vj g o lō<sup>32</sup>"

Urgcmkpi "dghqtg"c"icv j g t k p i "qh"vj g"Rtqhguukqpcn"Kpfgrgpfgpv"Kuwtcpeg"Cigpvu"qh"Knkkpqku."cp"c i g p e {"o c p c i g o gp v"eqpuwnvcpv"fk u o kuug f"etgfkv/dcug f"kuwtcpeg"ueqtkp i "cu"ōc"vj kp n{"xgkng f"ht o "qh"tg f nkpkp i lō<sup>33</sup>"

C"tgrtgugpvcvkg"qh"Eqpuw o gtu"Wpkqp"vguvkLgf"dghqtg"nc y o cmgtu"kp"Vgzcu"vj cv"vj gtg"ku"ōengctn{"cp"ko rcev"qp"nq y /kpeq o g"rgqrng"cpf"okpqtkvkgu0ō"Kuwtcpeg"eq o rcpkgu."j g"fgenctgf."ōUj qwnf"dg"tgs wktg f"vj fg o qpuwtcvg"vj cv"vj g"hcevqtu"vj g{"ctg"wukp i "fqpøv"j cxg"c"pg i cvkg"ko rcev"qp"eqpuw o gtu"cpf"fqpøv"wp hcktn{"fkuetk o kpcvg"ci ckpuv"egtvckp"itqwr u lō<sup>34</sup>"

Ceeqtfkp i "vj cpq v j gt"kuwtcpeg"kp fwuvt {"etkvke."ōKuwtcpeg"etgfkv"ueqtkp i "xgt {"nkmgm{"j cu"c"fkurtqrqtvkqpcvg"ko rcev"d {"tceg"cpf"kpeq o g lō"J g"cffgf."ōK"j cxg"rgtuqpcm{"vguvkLgf"dhgqtg"uvcvg"ng i kuncvwtgu"cpf"kuwtcpeg"eq o o kuukqpgtu"kp"o cp {"uvcvgu."cpf"vj g"kuuwg"qh"y j gv j gt"etgfkv"ueqtkp i "j cu"c"fkurtqrqtvkqpcvg"ko rcev" í "j cu"ctkugp"kp"gcej"uvcvg lō<sup>35</sup>

C"tgegpv"uvw f {"vj cv"rwtrqtvu"vj g"gz r n qtg"vj g"tg ncvkqpu j kr"dg v y ggp"etgfkv/dcug f"kuwtcpeg"ueqtgu"cpf"gv j pkev k{"ku"j ki j n {"rtqdng o cvke lō"Kp"lcpwct {"4226."vj g"Okuuqwtk"Frctv o gp v"qh"Kuwtcpeg"kuuwg f"c"tgrqtv"dcug f"qp"c"uvcvkuvkecn"cp cn{uku"qh"cxgtc i g"etgfkv"ueqtgu"kp"ōjki j /okpqtkv{ō"cpf"ōnq y "okpqtkv{ō"KR"eqfgu"y kv j kp"vj g"uv cvg"qh"Okuuqwtk"

Wukp i "c"ugtkgu"qh"ci itg i cvg"tg i tguukqp"o qfgnu."vj g"tgrqtvøu"cvv j qt"enck o g f"vj Lpf"c"ōuwduvcpvkn"eqttgnvckqp"dg v y ggp"okpqtkv{"eqpegpvtcvkqp"cpf"etgfkv"ueqtg."gxgp"eqpvtqnñkpi"htq"c"y kfg"xtckgq{"qh"q v j gt"uqekqgeqpq o ke"ej ctcevgtkuvkeu lō"J g"eqpenwfgf."ōKpfkxkfwcnu"vj cv"tgukfg"kp"ctgcu"y kv j"nct i g"okpqtkv{"eqpegpvtcvkqp"vgp f"vj g"j cxg"uki pkLecpvn{"y qtug"etgfkv"ueqtgu"vj cp"vj qu g"vj cv"tgukfg"gnug y j gt g lō<sup>36</sup>"

<sup>32</sup>"Tgr 0" Ctv" Hgnv o cp."swqvg f"kp" Fkcp g"Ngxkem."ōDcf"Etgfkv" Ftkxgu"Wr"Kuwtcpeg"Equvu.ō" Jctvhqtf"Eqwtcpv."Oc {"7." 4224."r 0" C3

<sup>33</sup>"Mgxkp"D 0"Qø Tgknn{."ōCigpvu"Owuv"Ycvej"htq"Rquukdng"Frctv o kpcv kqp."Cigpv"Uc{u.ō"Kuwtcpeg" Lqwtcpn."Octej"45." 42250

<sup>34</sup>"Eq o o gp v"qh" Tqd"Uej pgk fgt."swqvg f"kp" Vgttgpeg"Uvvv | ."ōKpuwtgtuø"etgfkv"ueqtkp i "dmcuv g f.ō"Fcnn cu"Oqtpkp i "Pg yu." Cwi wuv"49."42240

<sup>35</sup>"Eq o o gp v"qh" Dktp { "Dktpdcwo ."swqvg f"kp" Okej cgn"J c."ōEtgfkv"Ueqtkp i "Fgdcvg f"CV"PCKE"Oggv kpi.ō" Pcvkqpcn" Wpf gty tkvg t."Octej"39."4225."r 0"390

<sup>36</sup>"Dtgp v"Mc dngt."ōKpuwtcpeg/Dcug f"Etgfkv"Ueqtku"Ko rcev"qp"Okpqtkv{cpf" Nq y /kpeq o g"Rqrwnvcv kqp u"kp" Okuuqwtk.ō" Okuuqwtk"Frctv o gp v"qh"Kuwtcpeg."Lcpwct {"4226."r 0"5;0



Vjg" kpuwtgt" ku" v{ rkecmn{" tgswktgf" vq" jcxg" gzrgtkpeg" lwuvkh{kpi" kuu" tcvgu0" Kp" uq o g" uvcvgu" vjku" kphqt o cvkqp" o wuv" dg" uwrrnkgf" vq" kpuwtcppeg" tgiwnqvqtu" hqt" crrtqxen" dgecwug" tgutkevki" tcvgu." y jgp" eqptct{ "vq" cevwckcn" kp fkecvkqpu." xkqncvgu" vjg" rtqj kdkvkqp" cickpuv" tcvgu" vjcv" ctg" õgzeguukxg." kpcfgswcvg." wptgcuqpcdng" qt" wphcktn{" fkuetk o kpcvqt {0ö"

õWphckt" fkuetk o kpcvqpo" jcu" c" xgt{ "urgekLe" o gcpkpi" d{ "y jkej" kpuwtgtu" jcxg" dggp" iqxgtpgf" hqt" o cp{ "gctu0" Ceeqtfkp i" vq" o qfgn" ng i kuncvkqp" fgxgnqrgf" d{ "vjg" Pcvkqpcn" Cuuqekcvkqp" qh" Kpuwtcppeg" Eq o o kuukqpgtu." vjgt" ctg" guugpvkcmn{ "v y q" y c{ u" kp" y jkej" cp" kpuwtgt" eqwnf" gp i c i g" kp" wphckt" fkuetk o kpcvqpo" Ocmkpi" wpfgty tkvki" cpf" tcvki" fkuvkpevkqpu" õdgvy ggp" kf kxfwcnu" qt" tkumu" qh" vjg" uc o g" encuu" cpf" guugpvkcmn{ "vjg" uc o g" jc | ctfö" ku" qpg" y c{ = "vjg" qv jgt" qeewtu" y jgp" wpfgty tkvki" cpf" tcvki" fgeukqpu" ctg" wpuwrrqtvf" d{ "õvjg" cr rnkcvkqp" qh" uqwpf" wpfgty tkvki" cpf" cevwckcn" rtkpekrngu" tgncvgf" vq" cevwcn" qt" tgeuqpcdn{ "cpvkekr cvgf" nquu" gzrgtkpeg0ö<sup>3</sup>: "Tgxkg y kpi" vjgug" uvcpfctfu." kv" uj qwnf" dg" engct" vjcv" vjg" õwphckt" fkuetk o kpcvqpo" uvcpfctf" ku" kp" fktgev" eqp tkev" ykvj" vjg" eqpegrv" qh" fkurctcvg" k o rcev0

Rw" cpq vjgt" y c{. õfkuetk o kpcvki ö" qp" vjg" dcuku" qh" tkum" ku" tgi ctf gf" d{ "kpuwtcppeg" gzrgtvu" cpf" tgiwnqvqtu" pqv" qp{ "cu" hckt. dw" pgeguuct {0<sup>3</sup>: "Kp" hcev. rtkepi" rtq i tc o u" qh" o quv" kpuwtgtu" **fggrp f**" qp" o cmkpi" fkuvkpevkqpu" dcugf" wrqp" c" pw o dgt" qh" fkhhtgpf" tkum" hcevqtu0"" Cmn" vjkiu" dgkpi" gswcn. vjg" eqpuwo gt" y jq" tg tgevu" c" jki jgt" tkum" dcugf" qp" vjgug" hcevqtu" ykmn" rc{ " o qtg0" Vjku" ku" dgecwug" vjg" rtqeguu" qh" tkum" encuu k Lecvkqp" kpxqnxgu" ug i o gpvki" i tqwru" qh" kf kxfwcnu" gzrgcvgf" vq" jcxg" uk o knct" equvu0<sup>42</sup>"

50" Oqxgu"enqugt"vq"c"qpg/uk|g/Łvu/cm"cr rtqcej"kp"fktgev"eqp 1kev"ykvj"tkum"encuukŁecvkqp"  
uvcpfctfu0

Wpfgt"vjq"nc y."kh"c"tcvg"ecp"dg"uwrrqtvgf"d{"ceewctkn"o gcuwtg o gpv."kv"ecppqv"dg"wpfcktn{"  
fkuetk o kpcvqt{"Vq"o cmg"cp"gxgp"Łpgt"rpkpv."d{"fkutg ictfkpi"vjq"rtgfkevkxg"xcnwg"qh"c"xcnf"  
hcevqt."kpuwtgtu"ki pqtg"cevwctkn"uekgpeg."tkumkp i"xkqncvkqp"qh"uvvg"rtqj kdkvkqpu"ci ckpuv"ōwphcktn{"  
fkuetk o kpcvqt {"ō"kpuwtcpeg"tcvgu"htq o"vjk"uvcpf rpkpv"cnqpg."dcppkpi"vjq"wg"qh"etgfkv/dcugf"  
kpuwtcpeg"ueqtkpi"twpu"eqwpvgt"vq"{"gctu"qh"rwdnke"rqne{"fgukipgf"vq"rtqvgev"cpf"dgpgŁv"  
eqpuwo gtu0"

Hqt o gt"Kmnpqku"Fktgevqt"qh"Kpuwtcpeg."Pcv"Ujcrq."uw o o gf"wr"vjq"uvcmgu"kpxqnxg f"ykvj"  
qxgt/tgi wncvkqp"qh"etgfkv/dcugf"kpuwtcpeg"ueqtkpi"Y jgp"jku"htq o gt"PCKE"eqmgciwgu"ygtg"  
eqpukfgtkpi"ci"uvwf {"qh"fkurctcvg"ko rcev."jg"uckf"kh"vjq{"ukpingf"qvv"vjk"qpg"wpfgy tkvki"hcevqt."  
vjq{"yqwnf"ōecm"kpq"swgukqp"cdcuke"vgpgv"qh"kpuwtcpeg"tg i wncvkqp"ō"vjc"fkuetk o kpcvqp"qp"vjq"  
dcuku"qh"tkum"ku"ngicn."cr rtqrtkcvg."cpf"uqekcm"{"dgpgŁekcn"ō<sup>43</sup>"

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Kh"rqne{o cmgtu"cpf"lwf i gu"vtcpuhqto"kpuwtcpeg"nc yu"vq"gswcvg"fkurctcvg"ko rcev"ykvj"wpfckt"  
fkuetk o kpcvqp."kv"yk"pqv"ocvngt"vjc"etgfkv/dcugf"kpuwtcpeg"ueqtku"fq"pqv"eqpukfgt"kpeqog."  
tceg."gvjpkekvi."qt"qvjgt"rtqj kdkvfg"ejctcevgtku"keu"Ptq"fqgu"kv"ocvngt"vjc"kpuwtgtu"yjq"wg"  
etgfkv"kphqto cvkqp"fq"pqv"kpvgpf"vq"fkuetk o kpcvg"qp"vjq"dcuku"qh"kpeqog."tceg."cpf"uq"qp"Kpukuvkp i"  
vjc"enckou"qh"fkurctcvg"ko rcev"dg"uwrrqtvgf"d{"ceewctcvg"cpf"ogcpkpi"hwu"uvckuvkeu"oc{"pqv"dg"  
cfgswcvgn"rgtuwcukxg"gkyjg"0

kp"vjc"gxgpv."c"etkvekn"gzco kpcvqp"qh"vjq"egpvtcn"rtgo kug"qh"vjq"fkurctcvg"ko rcev"vjqgqt{"ō"vjc"  
uvcpfctfu"cpf"rtcevkegu"vjc"rtqfweg"fkurtqrqtvkpcvg"qweqogu"co qpi"itqwr"ctg"kpjgtgpvn"  
fkuetk o kpcvqt {"ō"ku"wgħwn"vq"fg o qpuwtcvg"vjq"eqorngzvkgu"qh"vcmkp i"ci"ygm/fgŁpgf"ngicn"  
rtgegfgpv"cpf"wgħknk/kp i"kv"qwwukfg"qh"vjq"lwfkekcn"rtqeguu0

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<sup>43</sup>"Pcv"Ujcrq."ōEtgfkv"Ueqtkpi"fkurctcvg"ko rcev.ō"og o qtcpfw o "vq"PCKE"og o dgtujkr."Ugrvg o dgt"37."42250





## Htq o "õLqd" Tgn cvg f pguuö" vq "õDwukpguu" Pgeguukv{ ö

Vjg"õlqd/tgn cvg f pguuö" gng o gpv" qh" vjg" I tki i u" f gekukqp" gxqnxg f" kp vq" y jcv" ku" mpq y p" vqfc{ "cu" vjg" õdwukpguu/pgeguukv{ ö" twng" Vjg" eqwtvu" jcxg" eqpuvtwg f" vjku" twng" vq" rgt o kv" rtcevkegu" vjcv" hwtv jgt" ng i kvk o cvg" dwukpguu/tgn cvg f" i qcn. "gxgp" y jgp" vjqu" rtcevkegu" tguwn" kp" c" fkurctcvg" k o rcev

Hqt" gzc o rñg. "kp" vjg" eqpvpgzv" qh" fkurctcvg" k o rcev" enck o u" dtqw i jv" wpfgt" vjg" Hckt" J qwukpi "Cev" \*H J C+. "eqwtvu" jcxg" jgnf" vjcv" öc" fg o qpuvtcvf" fkurctcvg" k o rcev" kp" j qwukpi" ] o c{ \_ "dg" luvkLgf" d{ " c" ng i kvk o cvg" cpf" uwduvcvkcen" i qcn" qh" vjg" o gcuwtg" kp" swguykqp ö49" "kp" qv jgt" y qt fu. "c" fghgpfcv" y jq" ujqu" öv jcv" vjg" fkuetk o kpcvqt { " rtcevkeg" jcu" c" o cpkhguv" tgn cvkqpu jkrö" vq" c" ng i kvk o cvg" j qwukpi / tgn cvg f" rwtrqu" ecp" uweeguuhwm { " fg o qpuvtcvf" dwukpguu" pgeguukv{ 04:

Uk o knctn { . "kp" vjg" g o rñq { o gpv" eqpvpgzv. "eqwtvu" jcxg" kp vgt rtvgf" vjg" õdwukpguu" pgeguukv{ ö" vguv" vq" rgt o kv" rqnkekgu" vjcv" ctg" ötgcuqpcdn { " pgeguuct { " vq" ce jkgxg" cp" k o rqtvcv" dwukpguu" qdlgev kxg ö4;" Ko rqtvcv { . "cu" vjg" eqwtv" gz rnc kpgf" kp" Fcxg { " x0" Ekv { " qh" Q o c j c. "329" H5f" 7:9. "7;5/;6": vj" Ekt" 3; ; 9+. "vjg" fghgpfcv" öppgf" pqv" fg o qpuvtcvf" vjcv" vjg" rtcevkeg" ku" guugp vkcen" qt" kp fkurgpucdngö" kp" qtfgt" vq" fg o qpuvtcvf" dwukpguu" pgeguukv{ 0

Rnckpvkhhu" dgct" c" jgcx { " dwtfgp" kp" cvg o rvkpi" vq" rtq xg" vjg" gzkuv gpeg" qh" c" hgcukdng. "pqp/ fkuetk o kpcvqt { " cnvgtpcvkxg ö" Vjg" rnckpvkhhu" o wuv" fg o qpuvtcvf" vjcv" jku" rtqrqu" f" cnvgtpcvkxg" ku" cu" ghhev kxg" cu" vjg" ejcmngp i g f" rtcevkeg. "cpf" vjcv" öj\_k\_p" fvgt o kpki" y jgv jgt" rtqhhtg f" cnvgtpcvkxg" ctg" gswcnn { " ghhev kxg. "vjg" hcev" Lpf g" o c { " eqpukf g" hcevqtu" uwej" cu" ghLekgpe { . "equv." qt" qv jgt" dwtfgpu" cuuqekcvf" ykvj" vjg" cnvgtpcvkxg ö52" Vjg" rnckpvkhhu" o wuv" cnuq" ujqu" vjcv" vjg" fghgpfcv" tghwugf" vq" k o rñg o gpv" vjg" cnvgtpcvkxg ö53".

<sup>49</sup>"Ncipinaku" x0" Cdkp i vqp" J qwukpi "Cwvj qtkv. "429" H5f" 65. "73" \*3uv" Ekt" 4222+0

<sup>4</sup>;"Oqwpvckp" Ulf g" Oqdkng" J qo g" Guvcvgu" Rctvpgtujkr" x0" Ugetgvct { " qh" J qwukpi" cpf" Wtdcp" Fgxgnqr o gpv. "78" H5f" 3465. "3476" \*32vj" Ekt" 3; ; 7+0" kpfgf. " öv jgtg" ku" pq" tgswktg o gpv" vjcv" vjg" fghgpfcv" guvcdnkuj" c" -eq o rgnmkpi" pggf" qt" pgeguukv{ ø" hqt" vjg" ejcmngp i g f" rtcevkeg" vq" rcuu" o wuvgtö

<sup>4;</sup>"Fqppgnm" x0" Tj qfg" Kun cfpf" Dqctf" qh" I qxgtpqtu" hqt" Jki jgt" Gfwecvqf. " ; 4; "H" Uwrr" 7:5. "7;5" \*F0" T0K0" 3; ; 8+. "chhøf. " 332" H5f" 4" \*3uv" Ekt" 3; ; 9+0

<sup>52</sup>" Fcxg { . "329" H5f" cv" 7; 50"

<sup>53</sup>"Ugg. "g0i0. "Fqppgnm" . ; 4; "H" Uwrr" cv" 7; 6" \*tg1gev kpi" fkurctcvg" k o rcev" enck o" y jgp" öv jgtg" ku" pq" gxkfgpeg" vjcv" vjg" rnckpvkhhu" rtqrqu" fcp { " qh" vjqu" ] cnvgtpcvkxg\_ rncpu" vq" ] vjg" fghgpfcv" "ngv" cnqpg" vjcv" ] vjg" fghgpfcv" tghwugf" vq" cfqr" vjg o ö+

















## Eqpenwukqp

Cu"ctvkewncvgf" d{"vjg"eqwtvu."vjg"fkurctcvg"ko rcev"vjgqt{"qh"fkuetk o kpcvkqp"ku"pq"eqpegtpgf" ykvj"kpvgpvkqpce"cevu"qh"tplwt{"qt"fgpkcn"qh"tkijvu"ecwugf" d{"tcekcn"rtglwfkeg"tcv jgt."kv"uggmu"vq" gnko kpcvg"qdlgevkxg"uvcpfcfu"cpf"etkvgtkc"vjcv"cfxgxtugn{"chhgev"ci tgcvt"rgtegpvcig"qh"uqog" itqwru"o qtg"vjcp"qvjgt"itqwru"Eqpi tguu"cpf"vjg"hgfgtcl"eqwtvu"jcxg"gpfqutugf"vjg"wug"qh" fkurctcvg"ko rcev"cpcl{uku"kp"Vkvng"XKK"go rnq{ o gpv"fkuetk o kpcvkqp"ecugu"Pgxitv j gnguu."eqwtvu"cpf" ngi cn"vjgqtkuvu"jcxg"tgeqipk|gf"vjcv"cr r{n{kp i"fkurctcvg"ko rcev"cpcl{uku"vq"qvjgt"ctgcu"qh"nc y"ku" jki jn{"rtqdng o cvke"}

Kpcu o wej "cu"vjg"vjgqt{"y cu"fgxgnqrgf"cu"c"vqqn"hqt"hggtgvkpi"qvv"eqxgvt"fkuetk o kpcvkqp"kp" go rnq{ o gpv."kv"ku"kn"uwkvgf"vq"ugvwpkpiu"kp"y jkej"vjg"pcwtg"cpf"rwtrquq"qh"vjg"ejcmnpigf" gxcnwcvkqp"etkvgtkc"ctg"hwfpco gpvcnn{"fkhhtgvp"htq o"vjqug"wgf"vq"jktg"cpf"rtq o qvg"y qtmgtu" Hwtv jgt o qtg."dgecwug"vjg"fkurctcvg"ko rcev"vjgqt{"j cu"fgxgnqrgf"cu"c"ngi cn"fqevtkpg"ó"eq o rnvvg" ykvj"uvcpfcfu"qh"rtqph"cpf"chLt o cvkxg"fghgpug"ó"hqt"clf wfkcvkpi"rctkewnt"fkurwvgu"dgvy ggp" fkuetgvg"rctvkgu."kv"ku"cp"kpccrrtqr tkcvg"dcuku"hqt"gpcevkpi"kp fwuvt{/y kfg"nc y u"cpf"tg i wncv kqp"vjcv" rtqxkfg"pq"tgeqwtug"vq"vjqug"tg i wncv gfo"

Kv"ku"qpg"vjkp i"hqt"c"ngi kuncvwtg"vq"rcuu"cp"cpvk/fkuetk o kpcvkqp"nc y"vjcv"cmq y u"vjg"wg"qh"fkurctcvg" ko rcev"cpcl{uku"vq"rtqxg"enck o u"qh"knng i cn"fkuetk o kpcvkqp."cu"Eqpi tguu"fkf"y jgp"kv"rcuugf"vjg" Ekkx"Tkijvu"Cev"qh"3; ;30"Kv"y qwnf"dg"cpqvjgt"ocvwtg"gpvktgn{."jq y gxgt."kh"c"ngi kuncvwtg"y gtg"vq" gpcev"c"y jqngucn"rtqj kdkvkqp"qp"rtcevkegu"uvej"cu"etgfkv"dcugf"kpwtcppeg"ueqtkpi"o gtgn{"dgecwug" qh"c"rgtegrv kqp"vjcv"vjg"rtcevkegu"kp"swgukqp"etgcvg"cfkurtqrqtvkqp"uvckuvkecn"tcekcn"qt"gv j pke" ko rcev"Vjg"ownvk/rctv"fkurctcvg"ko rcev"fqevtkpg"hqmnq y gf" d{"vjg"eqwtvu"y qwnf"cmq y"kpwtgtu"vq" tgdw"vjg"rtguwo rvkqp"qh"knkkek"fkuetk o kpcvkqp" d{"fg o qpuvckpi"vjcv"kpwtcppeg"ueqtkpi"ugtxgu" c"ngi kvk o cvg"dwukpguu"rwtrquq"Ng i kuncv kqp"rtqj kdkvkpi"kpwtcppeg"ueqtkpi"qp"fkurctcvg"ko rcev" i tqp fu"y qwnf"uk o rn{"cuuwo g"vjcv"pq"kpwtgtou"wg"qh"etgfkv"kphtq o cvkqp"eqwnf"gxgt"ugtxg"c" ngi kvk o cvg"rwtrquq" Hkpcnn{."crctv"htq o"vjgug"hqt o cn"eqpu kftcvkqp."c"uvtqpi"ctiwo gpv"ecp"dg" o cfg"vjcv"vjg"fkurctcvg"ko rcev"vjgqt{"qh"fkuetk o kpcvkqp."cu"cr rnkf"vq"kpwtcppeg."ku"uqekcn{" wpceegrvcndg"Vjgtghq"tq"rqnke{o cmgtu"uj qwnf"tglgev"vjg"cr rnkcvkqp"qh"fkurctcvg"ko rcev"vjgqt{"vq" kpwtcppeg}



**x<sup>2</sup> D p<sup>2</sup>** n o nu **anc**

... m m e e e y w e e t t t e  
e m m y m e y t e t e e e e w  
t t e t e e t t t e y e e A e  
m e e m e e t t t e e e e m e  
e m t t t t t e e e e R e t e  
t t e w t t t e e e e e m e  
m e e e e t t m e t e e t e e  
e e e e m e t e e e e w e w t e  
t t e w e e e y e n w e e w e m e z e e  
e e y e e e e e m e e e w t e e  
e e e e y e e e e w m e w e e en  
w  
A m m e e e t t y e e e e e t t t

e e e m e e / t e y e e  
e / t e e e w e / t e w / t e em e  
e em e e e e y e w e e e  
e / t m e / t e y y e / t e e een / t  
C e e e e e A e / t e e e e e  
/ t e / t e e e e