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Year-End 2016 Emerging Market Expos

Country	Government	Corporate	Total
Mexico	1,800	12,977	14,776
Chile	541	5,986	6,527
Indonesia	1,391	1,003	2,394
Nigeria	1,000	12,694,700	12,705,700
Colombia	967	1,920,100	2,017,100
Malaysia	863	1,125,700	1,215,700
India	151	2,311,000	2,327,000
Pakistan	616	1,062,000	1,123,000
Lebanon	565	2,621,000	2,676,000
South Africa	2,222	2,222,000	5,444,000
United Arab Emirates	1,907	2,860,000	3,057,000
Peru	1,000	2,380,000	2,480,000
Philippines	1,000	2,380,000	2,480,000
Thailand	1,000	2,380,000	2,480,000
Kenya	1,000	2,380,000	2,480,000
Tunisia	1,000	2,380,000	2,480,000
Uganda	1,000	2,380,000	2,480,000
Yemen	1,000	2,380,000	2,480,000
Algeria	1,000	2,380,000	2,480,000
Angola	1,000	2,380,000	2,480,000
Egypt	1,000	2,380,000	2,480,000
Greece	0	0	0

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Table 3: Historical EM Bond Exposure, 2014–2016 (\$ Mil. BACV)

	Life	40,257	39,311	39,046
	P/C	6,621	5,862	5,716
	Fraternal	551	538	540
	Health	361	297	295
	Title	36	28	38
Total	47,825	46,036	45,636	Tr

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 hc'hY'X'UVci h'(*)'a'']`cbza'U]b'mUh]b]Vi hUV'Y'hc'X]gdcg]h]cb'Ug'Ua cfhjnUh]cb'k'Ug'&'a'']`cb'UbX'bYh
 j'U'i Uh]cb'WUUb[Yg']b'WUUb[Yg']b'ZcfY][b'YI WUUb[Yg']b'ZcfY][b'YI WUUb[Yg'])\$'a'']`cb'"'

Table 4: Historical EM Bond Exposure, 2014–2016 (\$ Mil. BACV)

EM Region	2014	2015	2016
Latin America	30,234	28,813	28,888
Asia	12,881	12,574	12,358
Europe	2,992	2,975	2,845
Africa	1,685	1,662	1,546

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Country	2016	... Pct. of Total
Mexico	14,776	32%
Chile	6,526	14%
Indonesia	2,394	5%
Peru	2,273	5%
Colombia	2,272	5%
Turkey	2,046	4%
India	1,827	4%
Brazil	1,708	4%
Qatar	1,559	3%
South Africa	1,546	3%

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Profile of the Top Five EM Country Bond Exposures

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Country	Total	Total
China	752	63%
Greece	150	13%
Brazil	62	5%
Taiwan	57	5%
India	39	3%
Others	138	12%
Total	1,197	100%

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Summary:

May 19, 2017									
Metric	Insurance Prices	Price	Change	% Change	VTD	Week	Quarter	Year	Ticker
	Close	Week	OTD	YTD	Week	Week	Quarter	Year	
\$73.87	0.6	2.0	6.1	\$73.43	\$72.42	\$69.60	Life	Aflac	
125.83	(0.2)	(3.0)	13.4	126.13	129.68	110.94		Ameriprise	
3.64	(1.1)	(11.7)	(4.5)	3.68	4.12	3.81		Genworth	
65.36	(2.0)	(0.1)	(1.4)	66.68	65.45	66.27		Lincoln	
50.48	(0.9)	(4.4)	(6.3)	50.92	52.82	53.89		MetLife	
60.83	(3.4)	(3.6)	5.1	63.00	63.11	57.86		Principal	
103.99	(2.1)	(2.5)	(0.1)	106.21	106.68	104.06		Prudential	
45.49	(0.6)	(3.0)	3.6	45.78	46.89	43.93		UNUM	
63.36	0.6	(5.5)	(2.9)	62.96	67.03	65.27	PC...	Axis Capital	
Allstate	84.13	0.0	3.2	13.5	84.13	81.49	74.12		
Arch Capital	94.78	(0.4)	0.0	9.8	95.19	94.77	86.29		
Cincinnati	69.04	(0.0)	(4.5)	(8.9)	69.06	72.27	75.75		
Chubb	138.48	1.3	1.6	4.8	136.74	136.25	132.12		
Everest Re	243.94	(0.0)	4.3	12.7	243.95	233.81	216.40		
Progressive	41.10	2.8	4.9	15.8	39.98	39.18	35.50		
Travelers	120.79	0.2	0.2	(1.3)	120.59	120.54	122.42		
Total Estimate	\$87.11	0.0	0.0	0.0	\$57.5	\$58.5	\$58.5	\$58.5	
Sum	-1.42	0.0	0.0	0.0	-1.42	0.0	0.0	0.0	
AON	\$127.29	0.4	7.2	14.1	\$124.24	\$110.60	\$111.52	Others	
65.31	AIG	61.20	0.3	(2.0)	(6.3)	60.39	62.43		
92.86	Assurant	99.53	(2.5)	4.0	7.2	102.05	95.67		
33.96	Fidelity National	41.18	2.0	5.8	21.3	40.39	38.94		
47.65	Hartford	48.42	(1.3)	0.7	1.6	49.08	48.07		
67.59	Marsh	74.61	1.7	1.0	10.4	73.38	73.89		
124.01	Health	Aetna	\$141.36	(1.1)	10.8	14.0	\$142.90	\$127.55	\$1
133.39		Cigna	159.48	(1.6)	8.9	19.6	162.03	146.49	1
184.02		Thomson	223.80	(1.0)	10.6	11.7	224.00	206.14	15
7.8	171.81	164.01	160.04		United	172.59	0.5	5.2	
Total	201.05	1.0	1.0	1.0	1.0	1.0	1.0	1.0	
Sum	0.00	(10.00)	(3.00)	(3.00)	0.00	0.00	0.00	0.00	
Grand Total	201.05	1.0	1.0	1.0	1.0	1.0	1.0	1.0	
Sum	0.00	(10.00)	(3.00)	(3.00)	0.00	0.00	0.00	0.00	

May 19, 2017		Change %			Prior		
Major Market Variables	Close	Week	QTD	YTD	Week	Quarter	Year
U.S. Large Cap Stocks	2,024.24	-0.42	-0.2	-0.2	-0.2	-0.3	-0.2
S&P 500	2,022.00	-0.75	-0.2	-0.2	-0.2	-0.3	-0.2
Small Stocks	1,662.00	-0.10	-0.1	-0.1	-0.1	-0.1	-0.1
Change %							
U.S. Small Cap Stocks	\$110.9	\$10.7	\$10.9	\$10.9	\$10.9	\$10.9	\$10.9
U.S. Large Cap Stocks	\$110.7	\$10.7	\$10.9	\$10.9	\$10.9	\$10.9	\$10.9
Small Stocks	\$110.9	\$10.7	\$10.9	\$10.9	\$10.9	\$10.9	\$10.9
Change bp							
Treasury Ylds %							
1 Year	1.09	(0.0)	0.0	0.0	0.0	0.0	0.0

May 19, 2017			Weekly Change				YTD	
Major Insurer Bond Yields	Company	Coupon	Maturity	Price		Spread over UST		Spread
				Current	Change	Yield	B.P.	
LNC	3.350%	3/9/2025	\$100.52	\$0.71	3.27%	115	2	4
MASSMU	3.600%	4/9/2024	\$104.56	\$0.65	2.86%	79	0	(14)
Pacific Life	PACLIF	5.125%	1/30/2043	\$111.32	\$1.39	4.39%	160	(1) (29)
Principal	PEGL	6.050%	10/15/2036	\$126.18	\$1.43	4.08%	149	0 (2.1)
(6)	Prudential	PRU	4.600%	5/15/2044	\$108.29	\$1.10	4.09%	127 2
(7)	Allstate	ALL	4.500%	6/15/2043	\$109.31	\$1.48	3.93%	113 0
2	Berkshire Hathaway	BRK	4.300%	5/15/2043	\$106.46	\$1.84	3.90%	112 (2)
4	Travelers	TRV	4.600%	8/1/2043	\$111.76	\$1.59	3.88%	108 0
Group	XL	6.250%	5/15/2027	\$119.88	\$1.13	3.83%	156 6 (14) XL	
I	AON	4.250%	12/12/2042	\$95.94	\$1.60	4.52%	174 1 1 Other AON	
(3)	(14)	AIG	AIG	6.820%	11/15/2037	\$129.50	\$1.91	4.58% 197
1	(34)	Hartford	HIG	4.300%	4/15/2043	\$100.11	\$1.40	4.29% 151
2	(14)	MetLife	MET	5.600%	11/15/2032	\$118.00	\$1.20	4.58% 165
0	(142)	USAA	USAA	5.100%	11/15/2036	\$117.23	\$1.20	4.29% 165
1	(0)	United Healthcare	UNH	4.750%	7/15/2045	\$112.98	\$1.44	3.98% 113

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7CA D@9H9B 9GGžA 9F 7< 5B H56 @HMC F : HB 9GG: C F '5B MD5FH 7I @5F 'DI FDC G9'C: '5B MC D B C B 'CF
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